



build | integrate | secure

Grow with Denim Group



## ***What is DCI – San Antonio Perspective***

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# Background

- Chairman of the San Antonio Technology Accelerator Initiative (SATAI)
- Founded and built the San Antonio office of OnRamp Access, one of the State's earliest ISPs
- Completed the UT Austin Option II Executive MBA Program
- Competed and was Finalist in UT Moot Corp Competition with System on Chip (SoC) functional verification product

# San Antonio Technology Accelerator Initiative Legacy

- Bootstrap Effort to Formalize Emerging Clusters of Activity
  - *Biomedical*
  - *Information Technology*
  - *Aerospace*
  - *Telecommunications*
- Helped Provide Framework for Cooperation and a Clearinghouse for Information
- Spirit of Collaboration Continues Today
- Portfolio Companies Becoming Successful
- Hosting South Texas Regional Center for Innovation and Commercialization (STRCIC)

# Observations from San Antonio

- Digital Convergence Provides Certain Opportunities
- Strong Federal Government Grant Background
- Certain Strengths Exist
  - *Biomedical*
  - *Information Security*
  - *Aircraft Sustainment Activities*
- Ingredients of Success
  - *Sustained Mutual Interest*
  - *Spirit of Collaboration*
  - *Understanding of Elected Officials and Business Leaders*
    - In ALL communities
  - *Refining the Message*

# Questions & Potential Answers?

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